Symposium: Broker's Commissions in Illinois: Contents

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One of the most frequently litigated problems in the law is "when has a real estate broker earned his commission?" While explicit and precise provisions in the brokerage contract may solve many of the questions arising in this area, many others cannot be pre-determined, and will depend upon the facts of each case (e.g., what conduct constitutes "procuring cause?" or, when is a buyer ready, willing and able?).

It is the purpose of this symposium to discuss some of the common problems of brokers and their commissions. Emphasis will be placed upon the law in Illinois throughout the symposium. The contents are as follows:

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